# MCDA Wake Me Up Wednesday – 1.22.25

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#### Follow MAHC:

Weekly newsletter: <a href="https://mainehousingcoalition.org/news/">https://mainehousingcoalition.org/news/</a> Linked In: Maine Affordable Housing Coalition Nonprofit with 140 member organizations in the housing development, engineering, design, construction, finance, advocacy, and shelter fields.



MAINE AFFORDABLE HOUSING COALITION

#### **MISSION**

MAHC advocates for the creation and preservation of affordable housing so all people in Maine have a place to call home.

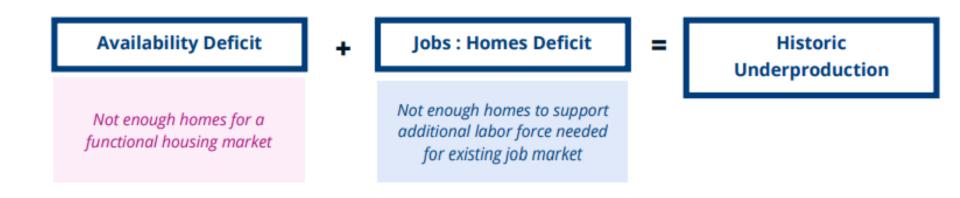
### **VISION**

Homes for all people in Maine.



## **Need for Housing in Maine**

- Maine needs 80,000+ new homes by 2030 to meet population and future workforce needs.
- Housing is the top issue for Maine voters



Historic

**Underproduction** 

21,200

13,000

4,300

38,500



Total

45,400 - 49,200

22,700 - 24,700

8,300 - 10,400

76,400 - 84,300

Need for Housing in Maine	
	MAINE AFFORDABLE HOUSING COALITION

Future Need

(2021 - 2030)

24,200 - 28,000

9,700 - 11,700

4,000 - 6,100

37,900 - 45,800

Region

Coastal

Maine

Central Western

Northeastern

## The Need for Workforce Housing In Maine

The rate at which Maine residents are **leaving** the workforce is greater than the rate at which we are **gaining** new residents.

Maine is the *oldest* state in the nation.

30% of Mainers are over 60.

We Need *New* Residents to Grow Our Workforce.

They Need A Place To Live.

A Growing Economy = A Larger Workforce

Table 9: Workers and Homes Needed to Address Jobs : Homes Deficit

	Required Workers	Target Jobs Housing Ratio	Additional Homes Needed
Coastal Region	13,700	1.15	11,900
Central Western Region	8,400	1.03	8,100
Northeastern Region	2,000	1.01	2,000
Statewide	24,100		22,000

# Housing Market is Broken For Most Maine People

<1%

2.9%

Maine home sale inventory (healthy is 5-10%).

Maine ranks 2<sup>nd</sup> among states with lowest rental vacancies.

## **Need for More Housing in Maine**

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Housing production goals have been set for State and Region

Table 2: Annualized Production Needs Compared to Annual Building Permits by Region

	Total Annual Production Need	5-year average (2016 - 2021)	% Change in Permits	Net Change in permits
Coastal	5,100 - 5,500	3,400	50% - 62%	1,700 – 2,100
Central Western	2,500 - 2,700	1,000	150% - 170%	1,500 – 1,700
Northeastern	900 – 1,100	400	128% - 175%	510 - 700
Maine	8,500 - 9,300	4,800	77% - 94%	3,700 - 4,500

mainehousing coalition.org

# Affordable Workforce Housing Isn't Affordable to Build

## A Growing Economic Concern

Developers **lose** money building properties that are affordable for the majority of our region's workforce.

That's why Federal, State, and Local support is needed to build these homes.

## **Estimated Development Cost Gap**

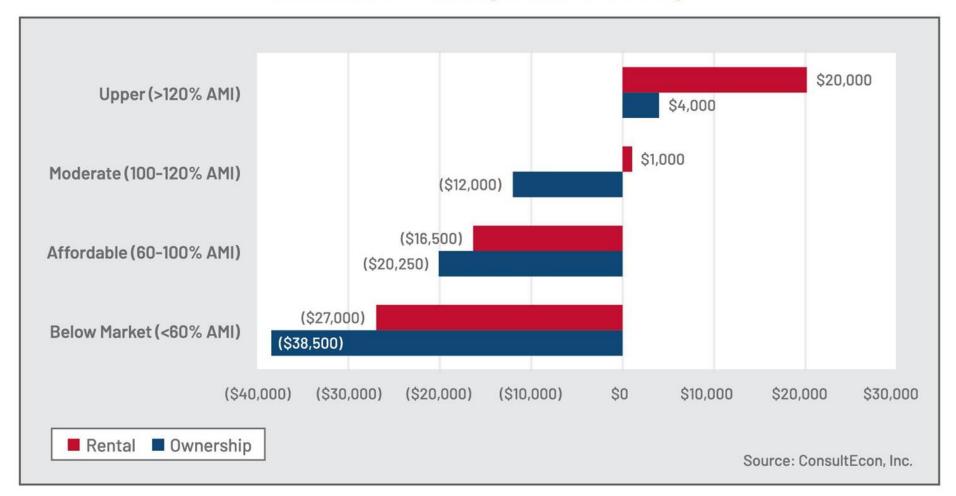


Table 15: Allocation of Jobs: Homes Deficit to Household Incomes Based on Wages of Open Job Listings<sup>39</sup>

Household Income	Coastal	Central Western	Northeastern
Regional Totals	11,900	8,100	2,000
Less than 20K	70	50	10
20K - 35K	660	360	170
35K - 50K	1,230	640	210
50K - 75K	2,000	1,400	410
75K- 100K	2,300	1,600	380
100K - 150K	3,200	2,300	470
150K+	2,500	1,700	350

# But Just Who Are We Talking About?

# Average Wages In Maine

Pharmacy Tech	\$31,990
Bank Teller	\$36,310
Medical Asst	\$41,400
Firefighter	\$44,920
Police Officer	\$56,930
Teacher	\$57,520
Nurse	\$73.630

# What Can They Afford?

# Many in Bangor Can't Afford Housing

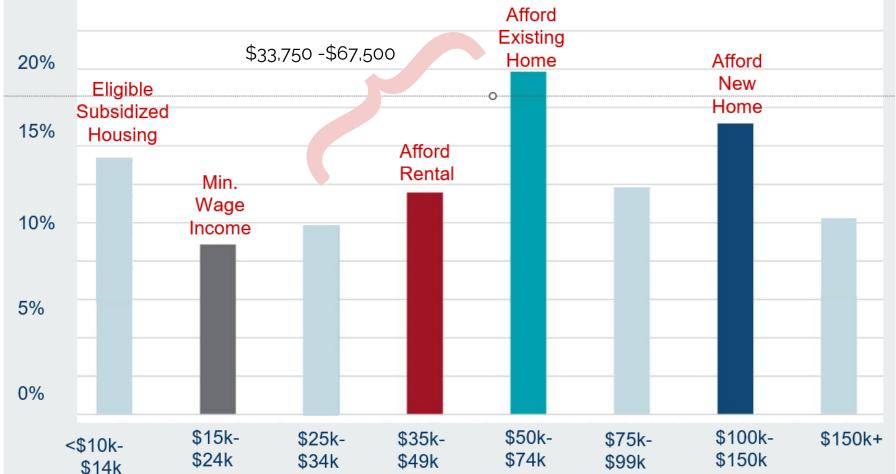


Table 11: Affordable Rent and Home Prices by Income Group, 2023

Income Range	Affordable Monthly Rent <sup>35</sup>	Affordable Home Price
Less than 20K	< 80	N/A
20K - 35K	81 – 430	< 36,500
35K - 50K	431 – 780	36,501 - 90,700
50K - 75K	781 <b>- 1,</b> 360	90,701 - 180,900
75K- 100K	1,361 - 1,950	180,901 – 271,200
100K - 150K	1,951 – 3,110	271,201 – 451,700
150K+	3,111 +	451,701 +

# What Housing Do We Need?

# Senior Housing To Open Single Family Homes and Family Housing







### Number of housing units needed in Maine, by county

The state issued a report Tuesday that estimates the number of homes and apartments that need to be built by 2030 based on historic underproduction and future needs.

County	Historic underproduction	Future need low	Future need high	Total (Historic underproduction + future need high)
Hancock	1,500	1,900	2,200	3,700
Cumberland	10,200	7,200	8,600	18,800
Knox	1,100	1,400	1,700	2,800
Lincoln	870	880	1,100	1,970
Sagadahoc	1,100	770	950	2,050
Waldo	900	2,100	2,300	3,200
York	5,500	10,100	11,100	16,600
Piscataquis	510	-30	110	620
Androscoggin	3,800	2,200	2,700	6,500
Franklin	900	820	1,000	1,900
Kennebec	4,600	4,500	5,100	9,700
Oxford	1,700	1,900	2,300	4,000
Somerset	1,500	330	600	2,100
Aroostook	1,100	720	1,100	2,200
Penobscot	2,700	1,400	3,000	5,700
Washington	460	1,700	1,900	2,360

**Table 23. Annual Production Needs Benchmarked to Historic Permitting** 

Northeastern

Maine

900 - 1,100

8,500 - 9,300

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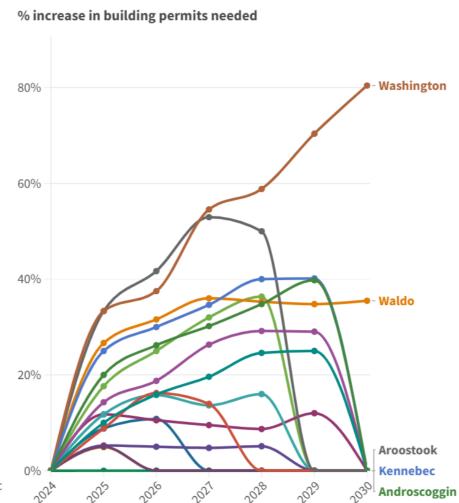
# Which Maine counties need to build housing at the fastest rate

Every county except Piscataquis needs to construct more housing by 2030, according to a new report. Some will have to build faster than others to meet state targets.

Click a county to focus on:



SOURCE: Maine Department of Economic and Community Development



# **Statewide Housing Production Goal**

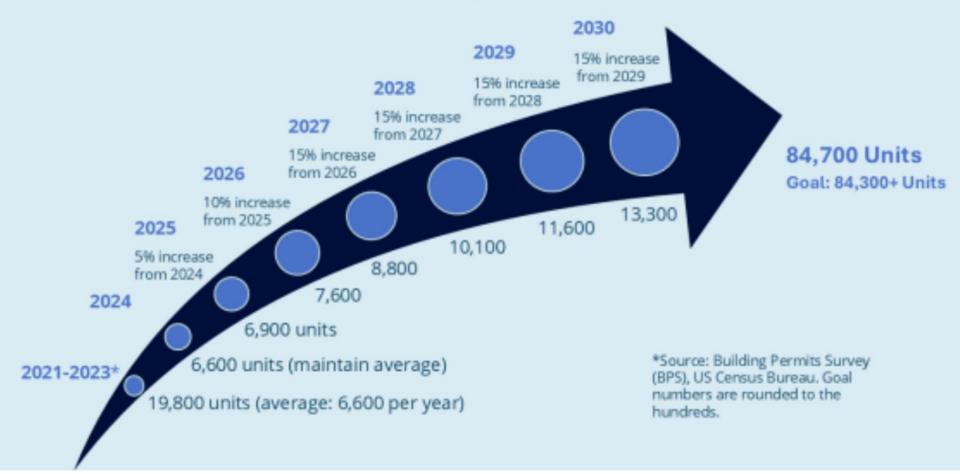


Figure 3: Piscataquis County Housing Goal



Figure 4: Franklin County Housing Goal



Figure 18: Washington County Housing Goal



## What can communities do? Change the narrative

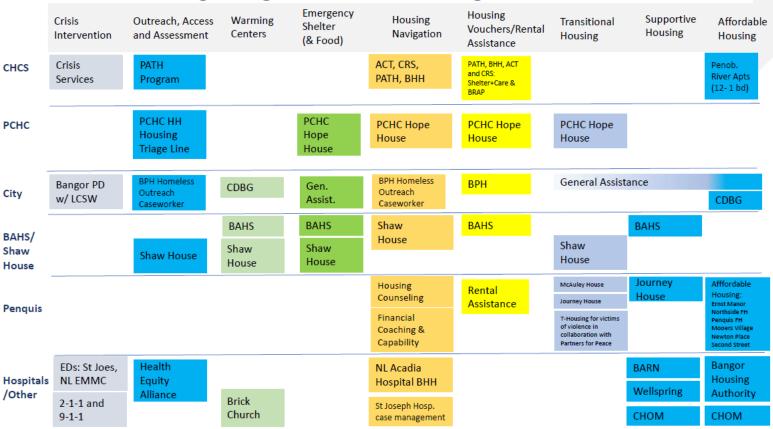
- Language matters
- Housing affordability vs. Affordable housing
- Homes vs. housing units
- Homes = economic development
- Homes = where jobs go home to sleep
- Homes = health
- New people and homes in your community is a BENEFIT, not something to be scared of. People to wave to on their front porch, people to open a new business/keep a business open, kids to fill school declining enrollment, \$1,710 in town tax benefit for each home

## What can communities do? Engage diverse stakeholders

- Businesses they need workers, they have resources
- Realtors they market your community
- Builders and developers ask them what they need to build more
- Schools in rural parts of Maine, they want to grow enrollment
- Elected officials they are the decision makers on land use
- Your local Council of Government provide technical assistance
- Municipal staff they facilitate land use change and are the front door to development
- And more...
- https://www.nmdc.org/aroostook-county-affordable-housing-toolkit/

### What can communities do? Assess what's there.

#### 2022: Bangor Region Health & Housing Continuum of Services





# What can communities do? Address gaps

## Emergency housing and transitional housing

- Connect with your regional hub coordinator via Maine Housing
- McKinney Vento resources for youth
- Shelters across Maine
- Are there warming centers in your region?

## What can communities do? Understand resources

## **Financing**

- Maine Housing Rural Affordable Rental Housing Program;
  Affordable Homeownership Program; Recovery Housing
  Program
- Genesis Community Loan Fund
- Maine Redevelopment Land Bank
- Municipality

# Municipalities Play a Critical Role



- Financial investment
- Land donations
- Denser zoning think village centers, set backs, parking
- Residential in Commercial
- TIFs
- Fast track approval processes -Town reviews and permitting
- This is your workforce teachers, police officers, fire fighters, EMTs, office staff



# **Opportunities For Municipalities**

## Missing middle housing

- Zoning adjustments triplexes; residential in commercial & agricultural; manufactured housing
- Incentives density bonuses, reduced parking requirements, fund infrastructure improvements
- Streamline permitting/approvals for missing middle/mid-size developments
- Preapproved building types modular and manufactured housing

## Public/Private Partnerships

- Public land for housing developemt, or long-term lease
- Offer low-interest loans, or guarantee loans
- Low Cost Investments -TIFs or Bond for Housing Trust Fund
- Increase Rural Density
  - Alternative infrastructure decentralized or alternative water/sewer cluster septic, rainwater harvesting, greywater systems
  - Cluster housing that share common infrastructure
  - Tiny homes on small plots of land w/o extensive infrastructure

# **2025 State Policy Priorities**





a. Expand State Historic Tax Credit



b. \$100 Million To Build Affordable Housing



c. Reduce Regulatory Barriers to Housing

Other: Support modular development, reduce regulatory barriers, and more



## **2025 Federal Policy Priorities**





#### 1. Expand Resources to Spur Production

- a. Support Tax Relief for Americans Act (12.5% LIHTC increase from Affordable Housing Credit Improvement Act (AHCIA)
- b. Seek broader interpretation of HUD Choice Limiting Actions
- c. Delay BABA Implementation or increase waiver efficiency
- d. Seek Treasury Clarity on GSEs not being Tax-Exempt Controlled Entities



#### 2. Address Local Control Land Use Barriers

a. Reducing Regulatory Barriers to Housing Act (S.4460, H.R.8604)



- Support Rehab of Federally Funded Affordable Housing (HUD, Rural Development)
- 4. Expand access to rental supports to keep people in their home, or access affordable housing

